



## **MuxLab Job Opportunity**

### **Position: Business Development and R&D Manager**

MuxLab Inc (Montreal, Canada), leading designer and manufacturer of Audio/Video connectivity solutions for the Pro AV, AV over IP, Digital Signage, AV Streaming and Broadcast solutions, is actively seeking candidates for the following new job opportunity.

#### Responsibilities:

Work in an assist capacity to the VP Business Development & Product Management with the following responsibilities:

- Identify Strategic Business and OEM opportunities that are key to the development of MuxLab audio/video markets.
- Present MuxLab products to Strategic Business and OEM partners.
- Manage day-to-day Strategic Business and OEM partners activities.
- Train Strategic Business and OEM partner employees on MuxLab products.
- Assist OEM partners with product rebranded documentation.
- Managing R&D activities relating to customization and rebranding of OEM products.
- Manage R&D teams and projects on a weekly basis, including the development process.
- Weekly reporting of R&D project status to MuxLab administration.
- Work closely with the R&D development teams to ensure R&D projects remain on target.
- Work with Product Managers to schedule and track new product development.

#### Required Skills and Experience:

- Senior Electrical/Electronics Engineer, with at least 5 years of experience in assisting with managing and overseeing R&D teams and related projects.
- Proven track record for keeping R&D projects on schedule.
- Able to assist with project estimations relating to cost and duration.
- Able to clearly report project status to senior management, and to recommend solutions to challenges encountered.
- Good understanding and experience in the Audio-Video and Broadcast markets.
- Effective leadership skills.
- Excellent communication skills.
- Effective problem solving ability.
- Professional appearance and presentation

Salary and benefits package: Negotiable. Based on experience and ability.

To apply to the above position, please e-mail your resumé to [careers@muxlab.com](mailto:careers@muxlab.com).

[www.muxlab.com](http://www.muxlab.com)